# KATHLEEN B. VOYLES

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## **EDUCATION** BACHELOR OF ARTS, EMERGING MEDIA & COMMUNICATIONS

The University of Texas at Dallas | Class of 2019

### **EXPERIENCE** ASSOCIATE COBRAND ACQUISITION PROGRAM MANAGER

Southwest Airlines | Dallas, TX | June 2024 - Current

- Supporting strategic CoBrand acquisition initiatives, including day-of-travel strategies, channel launches & program optimizations to drive credit card applications & acquisitions.
- Developing creative briefs, defining business scopes & tracking budgets to align strategic initiatives with business goals, legal requirements & partner guidelines.
- Monitoring & reporting on campaign & channel KPIs, providing data-driven insights & performance updates to senior leadership.

#### **BRAND & ADVERTISING MARKETING COORDINATOR**

American Airlines | Fort Worth, TX | April 2022 - June 2024

- Developed creative concepts & copy tailored for specific audiences for brand campaigns appearing across a wide variety of advertising placements.
- Co-led & managed the brand influencer program, including development of content strategy based on business priorities as well as creator identification & contracting.

#### **DIGITAL MARKETING MANAGER**

Atwell Design | Dallas, TX | Aug. 2019 - April 2022

- Worked in conjunction with agency's Digital Strategist & Creative Director leading the direction of marketing campaigns for 10+ clients.
- Oversaw the day-to-day execution of B2B and B2C digital marketing campaigns, engaging key players including agency's strategy, design & social teams, as well as freelance partners.
- Reported on monthly campaign KPIs & made recommendations based on findings.
- Managed a combined annual digital advertising budget of over \$300K across Meta & Google.

#### **DIGITAL MARKETING COORDINATOR**

Atwell Design | Dallas, TX | Feb. 2019 - Aug. 2019

• Created original content to engage existing customers & attract new business on wide array of digital platforms, including blogs, email, Facebook, Instagram, LinkedIn & YouTube.

#### **MARKETING & COMMUNICATIONS INTERN**

KERA & KXT | Dallas, TX | Aug. 2018 - Dec. 2018

• Contributed engaging content for the brand's digital campaigns across social media channels, websites, email & print newsletters, including promotion of Local Music Month event.

#### **CORPORATE COMMUNICATIONS INTERN**

Southwest Airlines | Dallas, TX | Sept. 2017 - Dec. 2017

• Owned, executed & supported strategic communication plans related to the company's overall brand, culture & corporate reputation.

#### SOCIAL MEDIA AMBASSADOR + LEASING PROFESSIONAL

Gables Residential | Dallas, TX | April 2015 - Sept. 2017

• Managed community's social channels, including creating & sharing organic content.